

MGIS and Reliance Matrix Partner to Offer Specialized Insurance Programs for Doctor Group Practices

Monday, October 2, 2023 – MGIS, a leading national insurance program manager that builds specialized insurance programs for doctors, and Reliance Matrix, a leader in financial protection and absence management solutions, have partnered to offer industry-leading disability insurance and specialty coverages to doctor group practices. Together, the two organizations will serve doctors in all practice settings and medical specialties, building comprehensive benefits solutions.



“MGIS is the gold standard for well-crafted, well-curated insurance solutions for physician practices,” said Todd Elliott, Senior Vice President and Chief Distribution Officer for Reliance Matrix. “Add to that our market leadership in the healthcare sector, and you have a powerhouse resource.” Hospitals and health systems occupy the largest segment of Reliance Matrix’s book of business, owing in part to sophisticated absence management technology solutions and HR platform integration.

“We have partnered with insurance carriers to bring doctor groups the highest quality specialized disability insurance for more than 50 years,” said Jeff Brunken, President of MGIS. “We decided to partner with Reliance Matrix because of their technology leadership, their healthcare industry expertise, and the opportunity to offer critical services to enhance client experience and meet emerging broker and client needs.”

The first proprietary collaboration between MGIS and Reliance Matrix is Disability Guard for Doctors™, a unique long-term disability product blending the highly valued policy provisions of an individual product with the guaranteed issue and simplified administration of a group LTD plan.

Marketed through independent brokers and agents, benefit solutions also include short-term disability, group life and Accidental Death & Dismemberment plans. Access to Reliance Matrix’s patented HR technology tools and platform integrations, and a full suite of value-added services including Financial Wellness, Employee Assistance, 24-hour Travel Assistance, and Identity Theft Recovery services, will also be available.

For more information, visit www.MGIS.com or contact your benefits consultant.



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