



# MGIS and Reliance Matrix

THE LEADER IN SPECIALIZED DISABILITY INSURANCE  
FOR DOCTOR GROUP PRACTICES



## Partnering for the Future

MGIS and Reliance Matrix are partnering to offer industry-leading disability insurance and specialty coverages that doctors need and expect. Driven by strategic alignment and a shared commitment to growth, MGIS and Reliance Matrix now deliver a one-of-a-kind program. Reliance Matrix, a leader in financial protection and absence management solutions, is a proud member of the global Tokio Marine Group, one of the world's oldest, largest and most respected insurance organizations.

Reliance Matrix delivers comprehensive, integrated solutions and services to attract, protect and help optimize an employer's workforce in a changing, challenging world. MGIS clients will benefit from cutting-edge technologies, superior client experience and the strength of Reliance Matrix's digital integrations.

### Reliance Matrix at a Glance

Rated **A++**  
Superior by AM BEST

**\$1.8B**  
Annual Employee  
Benefits Revenue

**80,000+**  
Employers Supported

**Market Advantages**  
Absence solutions  
Modern workforce management  
HR technology integration

## MGIS and Reliance Matrix Program Differentiators

### Strategic alignment + commitment to growth Superior insurance program management

**Product  
innovation and  
enhancements**

**Service and  
technology  
integrations**

**Enhanced  
client  
experience**

## Introducing Disability Guard for Doctors™

Providing group disability insurance that fits the exclusive needs of doctors is founded in coverage that closely mirrors and supplements their existing individual disability insurance. Now through MGIS and Reliance Matrix, Disability Guard for Doctors™ offers unparalleled group long-term disability protection designed exclusively for doctors.

Disability Guard for Doctors™ provides the income-protection solution doctors expect through powerful coverage options for both doctors and their employees. This unique disability insurance includes highly valued individual disability policy provisions, but with guaranteed issue and simplified administration. In essence, Disability Guard for Doctors™ offers you the best of individual and group disability insurance in one package.

## CONSIDER THESE ADVANTAGES

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### Full Suite of Solutions

- Disability Guard for Doctors™
- Short-Term Disability
- Basic Life and AD&D
- Supplemental Life

### Value-Add Benefits Available

- Financial Wellness Program
- Employee Assistance Program
- 24-Hour Travel Assistance Services
- Identity Theft Recovery Services



### The Right Type and Right Amount

Together with Reliance Matrix, we build each MGIS disability insurance product specifically for doctors. They fit the needs of doctors in all practice settings and all medical specialties. And they all have aligned coverage, service, and claims management, so brokers and clients are more confident they have the right TYPE and RIGHT amount of coverage.

To learn more about the benefits of the MGIS and Reliance Matrix partnership, visit [mgis.com](https://mgis.com) or contact an MGIS or Reliance Matrix sales team member.

Ratings are as of August 1, 2023 and subject to change.



MGIS and Reliance Matrix are partners in offering specialized disability income protection for doctors. MGIS provides specialized sales support, administration, and underwriting, and Reliance Matrix provides sales support, claims management and insurance underwriting through its insurance subsidiaries.

MGIS is a leading national insurance program manager experienced in building and managing specialized insurance programs for doctors. We partner with highly rated insurers and focus on disability and life insurance for practices of all sizes, types, and medical specialties. Insurance policies managed by MGIS are backed by the underwriting companies of Reliance Matrix and Certain Underwriters at Lloyd's. We work exclusively through select brokers and insurance advisers. MGIS services are provided by MGIS affiliated companies: The MGIS Companies, Inc., Medical Group Insurance Services, Inc., and MGIS Underwriting Managers, Inc. (DBA as MGIS Professional Insurance Solutions in CA and MGIS Underwriting Agency in NY).



Reliance Matrix is a branding name. Reliance Standard Life Insurance Company (Home Office Schaumburg, IL) is licensed in all states (except New York), the District of Columbia, Puerto Rico, the U.S. Virgin Islands and Guam. First Reliance Standard Life Insurance Company (Home Office New York, NY) is licensed in New York and Delaware. Standard Security Life Insurance Company of New York (Home Office New York, NY) is licensed in all states. Long-Term Disability, Short-Term Disability and Life coverage is offered under group policy forms LRS-9660/ICC-LRS-9660, LRS-6451 and LRS-6422, respectively. Absence services are provided by Matrix Absence Management, Inc. Administration for physician products is provided by Medical Group Insurance Services, Inc. (MGIS), in all states, except as follows: in CA by MGIS Insurance Agency, Inc.; in NY by MGIS Insurance Agency; in NC by Insurance Administration, Inc., d/b/a MGIS NC. Product features and availability may vary by state.

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